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15	CENTRAL DISTRIC	TOF CALIFORNIA
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17	VICTORIA KISSEL, individually and on behalf of all others similarly situated,	Case No2:16-cv-02777
18	Plaintiff,	CLASS ACTION COMPLAINT FOR:
19	i idilitii.	
		1. VIOLATIONS OF CALIFORNIA'S
20	V.	AUTOMATIC RENEWAL LAW
20 21		AUTOMATIC RENEWAL LAW (BUSINESS AND PROFESSIONS CODE §§ 17600-17604); and
	v. FRESHDESK, INC., a Delaware	AUTOMATIC RENEWAL LAW (BUSINESS AND PROFESSIONS CODE §§ 17600-17604); and 2. VIOLATIONS OF CALIFORNIA'S
21 22	v.  FRESHDESK, INC., a Delaware corporation; and DOES 1 – 10, inclusive,	AUTOMATIC RENEWAL LAW (BUSINESS AND PROFESSIONS CODE §§ 17600-17604); and 2. VIOLATIONS OF CALIFORNIA'S UNFAIR COMPETITION LAW (BUSINESS AND PROFESSIONS
21 22 23	v.  FRESHDESK, INC., a Delaware corporation; and DOES 1 – 10, inclusive,	AUTOMATIC RENEWAL LAW (BUSINESS AND PROFESSIONS CODE §§ 17600-17604); and 2. VIOLATIONS OF CALIFORNIA'S UNFAIR COMPETITION LAW
21 22 23 24	v.  FRESHDESK, INC., a Delaware corporation; and DOES 1 – 10, inclusive,	AUTOMATIC RENEWAL LAW (BUSINESS AND PROFESSIONS CODE §§ 17600-17604); and 2. VIOLATIONS OF CALIFORNIA'S UNFAIR COMPETITION LAW (BUSINESS AND PROFESSIONS
21 22 23 24 25	v.  FRESHDESK, INC., a Delaware corporation; and DOES 1 – 10, inclusive,	AUTOMATIC RENEWAL LAW (BUSINESS AND PROFESSIONS CODE §§ 17600-17604); and 2. VIOLATIONS OF CALIFORNIA'S UNFAIR COMPETITION LAW (BUSINESS AND PROFESSIONS
21   22   23   24   25   26   .	v.  FRESHDESK, INC., a Delaware corporation; and DOES 1 – 10, inclusive,	AUTOMATIC RENEWAL LAW (BUSINESS AND PROFESSIONS CODE §§ 17600-17604); and 2. VIOLATIONS OF CALIFORNIA'S UNFAIR COMPETITION LAW (BUSINESS AND PROFESSIONS
21 22 23 24 25	v.  FRESHDESK, INC., a Delaware corporation; and DOES 1 – 10, inclusive,	AUTOMATIC RENEWAL LAW (BUSINESS AND PROFESSIONS CODE §§ 17600-17604); and 2. VIOLATIONS OF CALIFORNIA'S UNFAIR COMPETITION LAW (BUSINESS AND PROFESSIONS

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Plaintiff Victoria Kissel ("Plaintiff"), on behalf of herself and all others similarly situated, complains and alleges as follows:

#### INTRODUCTION & OVERVIEW OF CLAIMS

- 1. Plaintiff brings this class action on behalf of herself and a class of others similarly situated consisting of all persons in the United States who, within the applicable statute of limitations period, purchased subscriptions for any products and/or services from FreshDesk, Inc. ("FreshDesk" or "Defendant"). The class of others similarly situated to Plaintiff is referred to herein as "Class Members." The claims for damages, restitution, injunctive and/or other equitable relief, and reasonable attorneys' fees and costs arise under California Business and Professions Code (hereinafter "Cal. Bus. & Prof. Code") §§ 17602, 17603, and 17604) and 17200, et seq., and California Code of Civil Procedure § 1021.5. Plaintiff and Class Members are consumers for purposes of Cal. Bus. & Prof. Code §§ 17600-17606.
- 2. During the Class Period, Defendant made automatic renewal or continuous service offers to consumers in and throughout the United States and (a) at the time of making the automatic renewal or continuous service offers, failed to present the automatic renewal offer terms or continuous service offer terms, in a clear and conspicuous manner and in visual proximity to the request for consent to the offer before the subscription or purchasing agreement was fulfilled in violation of Cal. Bus. & Prof. Code § 17602(a)(l); (b) charged Plaintiff's and Class Members' credit or debit cards, or third-party account (hereinafter "Payment Method") without first obtaining Plaintiff's and Class Members' affirmative consent to the agreement containing the automatic renewal offer terms or continuous service offer terms in violation of Cal. Bus. & Prof. Code§ 17602(a)(2); and (c) failed to provide an acknowledgment that includes the automatic renewal or continuous service offer terms, cancellation policy, and information regarding how to cancel in a manner that is capable of being retained by the consumer in violation of Cal. Bus. & Prof. Code § 17602(a)(3). As a result, all goods, wares, merchandise, products and/or services sent to Plaintiff and Class

3. As a result of the above, Plaintiff, on behalf of herself and Class Members, seeks damages, restitution, declaratory relief, injunctive relief and reasonable attorneys' fees and costs pursuant to Cal. Bus. & Prof. Code, §§ 17603, 17203, and 17204, and Code of Civil Procedure § 1021.5.

### **JURISDICTION AND VENUE**

- 4. This Court has diversity jurisdiction over this class action pursuant to 28 U.S.C. § 1332 as amended by the Class Action Fairness Act of 2005 because the amount in controversy exceeds five million dollars (\$5,000,000.00), exclusive of interest and costs, and is a class action in which some members of the class are citizens of different states than Defendant. *See* 28 U.S.C. § 1332(d)(2)(A).
- 5. This Court also has personal jurisdiction over Defendant because Defendant currently does business in this state.
- 6. Venue is proper in this Court pursuant to 28 U.S.C. § 1391 because Defendant is subject to personal jurisdiction in this District and a substantial portion of the conduct complained of herein occurred in this District.

#### **PARTIES**

- 7. Plaintiff purchased a subscription plan from Defendant in California during the Class Period. Plaintiff and Class Members are consumers as defined under Cal. Bus. & Prof. Code § 17601(d).
- 8. Defendant FreshDesk, Inc. is a Delaware corporation. Defendant operates throughout California and the United States and has done business throughout the United States at all times during the Class Period. Also during the Class Period, Defendant made, and continues to make, automatic renewal or continuous service offers to consumers in the United States. Defendant operates a website that markets and sells subscriptions for customer service support services, including email and telephone support, cloud systems and data support.

- 9. The true names and capacities of the Defendants sued herein as DOES 1 through 10, inclusive, are currently unknown to Plaintiff, who therefore sues such Defendants by fictitious names. Each of the Defendants designated herein as a DOE is legally responsible for the unlawful acts alleged herein. Plaintiff will seek leave of Court to amend this Complaint to reflect the true names and capacities of the DOE Defendants when such identities become known.
- 10. At all relevant times, each and every Defendant was acting as an agent and/or employee of each of the other Defendants and was acting within the course and/or scope of said agency and/or employment with the full knowledge and consent of each of the Defendants. Each of the acts and/or omissions complained of herein were alleged and made known to, and ratified by, each of the other Defendants (FreshDesk, Inc. and DOE Defendants will hereafter collectively be referred to as "Defendant").

### FACTUAL BACKGROUND

### California Business Professions Code §§ 17600-17606

- 11. On December 1, 2010, sections 17600-17606 of the Cal. Bus. & Prof. Code came into effect. The Legislature's stated intent for this Article was to end the practice of ongoing charges to consumers' Payment Methods without consumers' explicit consent for ongoing shipments of a product or ongoing deliveries of service. *See* Cal. Bus. & Prof. Code § 17600.
- 12. Cal. Bus. & Prof. Code § 17602(a) makes it unlawful for any business making an automatic renewal or continuous service offer to a consumer in this state to do any of the following:
  - i) Fail to present the automatic renewal offer terms or continuous service offer terms in a clear and conspicuous manner before the subscription or purchasing agreement is fulfilled and in visual proximity, or in the case of an offer conveyed by voice, in temporal proximity, to the request for consent to the offer.
  - ii) Charge the consumer's credit or debit card or the consumer's account with a third party for an automatic renewal or

- continuous service without first obtaining the consumer's affirmative consent to the agreement containing the automatic renewal offer terms or continuous service offer terms.
- iii) Fail to provide an acknowledgment that includes the automatic renewal or continuous service offer terms, cancellation policy, and information regarding how to cancel in a manner that is capable of being retained by the consumer. If the offer includes a free trial, the business shall also disclose in the acknowledgment how to cancel and allow the consumer to cancel before the consumer pays for the goods or services.
- 13. Cal. Bus. & Prof. Code § 17601(a) defines the term "Automatic renewal" as a "plan or arrangement in which a paid subscription or purchasing agreement is automatically renewed at the end of a definite term for a subsequent term."
- 14. Cal. Bus. & Prof. Code § 17601(b) defines the term "Automatic renewal offer terms" as "the following clear and conspicuous disclosures: (1) That the subscription or purchasing agreement will continue until the consumer cancels. (2) The description of the cancelation policy that applies to the offer. (3) The recurring charges that will be charged to the consumer's credit or debit card or payment account with a third party as part of the automatic renewal plan or arrangement, and that the amount of the charge may change, if that is the case, and the amount to which the charge will change, if known. (4) The length of the automatic renewal term or that the service is continuous, unless the length of the tern is chosen by the consumer. (5) The minimum purchase obligation, if any."
- 15. Pursuant to Cal. Bus. & Prof. Code § 17601(c), "clear and conspicuous" or "clearly and conspicuously" means "in larger type than the surrounding text, or in contrasting type, font, or color to the surrounding text of the same size, or set off from the surrounding text of the same size by symbol or other marks, in a manner that clearly calls attention to the language."
- 16. Section 17602(b) provides: "A business making automatic renewal or continuous service offers shall provide a toll-free telephone number, electronic mail address, a postal address only when the seller directly bills the consumer, or another

cost-effective, timely, and easy-to-use mechanism for cancellation that shall be described in the acknowledgment specified in paragraph (3) of subdivision (a)."

17. Section 17603 of Cal. Bus. & Prof. Code provides: "In any case in which a business sends any goods, wares, merchandise, or products to a consumer, under a continuous service agreement or automatic renewal of a purchase, without first obtaining the consumer's affirmative consent as described in Section 17602, the goods, wares, merchandise, or products shall for all purposes be deemed an unconditional gift to the consumer, who may use or dispose of the same in any manner he or she sees fit without any obligation whatsoever on the consumer's part to the business, including. but not limited to, bearing the cost of, or responsibility for, shipping any goods, wares, merchandise, or products to the business."

### **Defendant's Business**

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18. Defendant offers subscriptions for customer service support services, including email and telephone support, cloud systems and data support. Defendant's customer support plans constitute automatic renewal and/or continuous service plans or arrangement for the purposes of Cal. Bus. & Prof. Code § 17601.

## **Defendant's Terms of Service**

19. During the Class Period, Defendant's webpage, found at www.freshdesk.com, contained a document entitled "Terms of Service." This is a lengthy document that sets forth information concerning the recurring nature of Defendant's subscription programs and the manner in which the subscriptions may be modified or cancelled. However, these terms are buried deep within the Terms of Service and are not set forth where a prospective subscriber finalizes a purchase, and not in a clear of conspicuous manner.

# <u>Defendant's Terms of Service Fail to Provide Clear and Conspicuous Disclosures</u> As Required by Law.

20. Within the Terms of Service, Defendant failed to state in clear and conspicuous language (*i.e.*, in larger type than the surrounding text, or in contrasting

type, font, or color to the surrounding text of the same size, or set off from the surrounding text of the same size by symbols of other marks, in a manner that clearly calls attention to the language) that:

- i) The subscription or purchasing agreement will continue until the consumer cancels;
- ii) Describes the cancellation policy that applies to the offer;
- iii) Recurring charges that will be charged to the consumer's Payment Method account with a third party as part of the automatic renewal plan or arrangement, and that the amount of the charge may change, if that is the case, and the amount to which the charge will change, if known; and
- iv) The length of the automatic renewal term or that the service is continuous unless the length of tile term is chosen by the consumer.

# Defendant Failed to Present the Automatic Renewal Offer Terms or Continuous Service Offer Terms in a Clear and Conspicuous Manner Before the Subscription or Purchasing Agreement was Fulfilled and in Visual Proximity to the Request for Consent to the Offer in Violation of Cal. Bus. & Prof. Code § 17602(a)(l).

21. During the Class Period, Defendant made, and continues to make, an automatic renewal offer for its subscriptions plans to consumers throughout the United States, including Plaintiff and Class Members. On the pages of Defendant's website where the potential subscriber ultimately is invited to "choose a plan" and "proceed to payment", the automatic renewal offer terms or continuous service offer terms as defined by Cal. Bus. & Prof. Code § 17601(b) are not included.



Dashboard Tickets	Social	Solutions	Forums	Customers	Reports	Admin	+ New Q Sear
Plans & Billing							Billing
Selected Plan: Estate You will be billed \$49 Monthly. Click here to change your currency. Please note that you cannot change the currency once you enter the card information.						Please note that if you choose to begin your subscription now, we will charge your card and make your account active immediately.	
Credit card informa	ation						
First Name *	Last Name						
Card Number *			7729				
Expiry *	CVV *	©					
Month	Yesr	V			**************************************	data	
Card address line 1 *			Card address line 2				
Card address city *			Card addr	ess zip			
Card address country *	Card addr	ess state *					
United States	Choose state			$\checkmark$			

- 22. As a result, prior to charging Plaintiff and Class Members, Defendant failed, and continues to fail, to obtain Plaintiff's and Class Members' affirmative consent to any language containing any automatic renewal offer terms or continuous service offer terms as defined by Cal. Bus. & Prof. Code § 17601(b).
- 23. Because of Defendant's failure to gather affirmative consent to the automatic renewal terms, all services provided to Plaintiff and Class Members under the automatic renewal or continuous service agreement are deemed to be an unconditional gift pursuant to Cal. Bus. & Prof. Code § 17603, and Plaintiff and Class Members may use or dispose of the same in any manner they see fit without any obligation whatsoever on their part to Defendant, including, but not limited to, bearing the cost of, or responsibility for, Defendant's services and products.

# Defendant Failed to Provide an Acknowledgment as Required by Cal. Bus. & Prof. Code §§ 17602(a)(3) and 17602(b)

24. Furthermore, and in addition to the above, after Plaintiff and Class Members subscribed to one of Defendant's subscription plans, Defendant sent to Plaintiff and Class Members a document entitled "FreshDesk Invoice", but has failed, and continues to fail, to provide an acknowledgement that includes the automatic

renewal or continuous service offer terms, cancellation policy, and information on how to cancel in a manner that is capable of being retained by Plaintiff and Class Members in violation of Cal. Bus. & Prof. Code § 17602(a)(3). Moreover, Defendant failed to provide Plaintiff and Class Members with an acknowledgement regarding how to cancel the subscription and allow Plaintiff and Class Members to cancel before payment, as required by Cal. Bus. & Prof. Code § 17602(b).

From: <billing@freshdesk.com>
Date:
Subject: Freshdesk Invoice
To:

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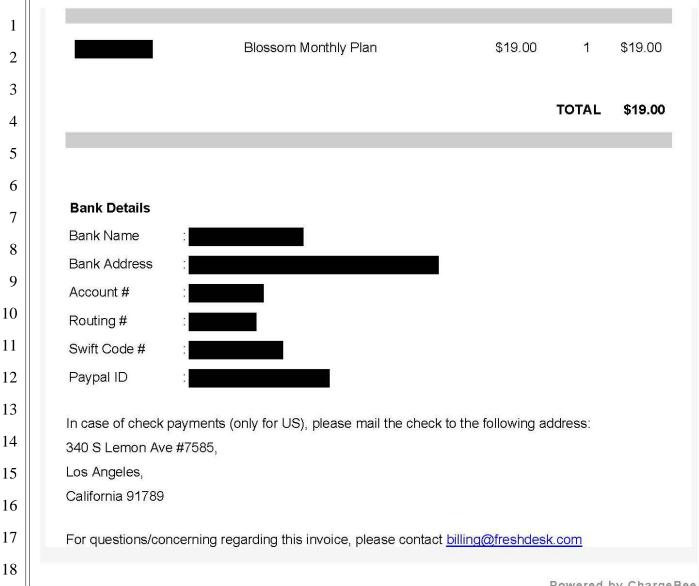
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Invoice Freshdesk Inc. freshde 311 California Street, Suite 420, San Francisco, CA 94104, USA Phone: +1 (866) 832-3090, Tax ID: 33-1218825 Invoice Number: Invoice Date: Study Hut Redondo Invoice Amount: \$19.00 **Billing Address** Unit Date Description Units Amount Cost 1

> - 9 -CLASS ACTION COMPLAINT



Powered by ChargeBee

### CLASS ACTION ALLEGATIONS

Plaintiff brings this action, on behalf of herself and all others similarly 25. situated, as a class action pursuant to Rule 23(a) of the Federal Rules of Civil Procedure. The proposed Class (the "Class") that Plaintiff seeks to represent is composed of and defined as:

"All persons within the United States that, within the applicable statute of limitations period, purchased any product in response to an

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# offer constituting an "Automatic Renewal" as defined by § 17601(a) from FreshDesk, Inc. its predecessors, or its affiliates."

- 26. This action is brought and may be properly maintained as a class action pursuant to the provisions of Federal Rule of Civil Procedure 23(a)(1)-(4) and 23(b)(1)-(3). This action satisfies the numerosity, typicality, adequacy, predominance and superiority requirements of those provisions.
- 27. [Fed. R. Civ. P. 23(a)(1)] The Class is so numerous that the individual joinder of all of its members is impractical. While the exact number and identities of Class members are unknown to Plaintiff at this time and can only be ascertained through appropriate discovery, Plaintiff is informed and believes the Class includes hundreds of thousands of members. Plaintiff alleges that the Class may be ascertained by the records maintained by Defendant.
- 28. [Fed. R. Civ. P. 23(a)(2)] Common questions of fact and law exist as to all members of the Class which predominate over any questions affecting only individual members of the Class. These common legal and factual questions, which do not vary from class member to class member, and which may be determined without reference to the individual circumstances of any class member, include, but are not limited to, the following:
  - i) Whether Defendant failed to present the automatic renewal offer terms, or continuous service offer terms, in a clear and conspicuous manner before the subscription or purchasing agreement was fulfilled and in visual proximity to the request for consent to the offer in violation of Cal. Bus. & Prof. Code § 17602(a)(l);
  - ii) Whether Defendant failed to provide an acknowledgment that describes a cost-effective, timely, and easy-to-use mechanism for cancellation in violation of Cal. Bus. & Prof. Code § 17602(b);
  - iii) Whether Defendant charged Plaintiff's and Class Members' Payment Method for an automatic renewal or continuous service

- without first obtaining the Plaintiff's and Class Members' affirmative consent to the automatic renewal offer terms or continuous service offer terms in violation of Cal. Bus. & Prof. Code§ 17602(a)(2);
- iv) Whether Defendant failed to provide an acknowledgement that included the automatic renewal or continuous service offer terms, cancellation policy, and information on how to cancel in a manner that is capable of being retained by Plaintiff and Class Members, in violation of Cal. Bus. & Prof. Code § 17602(a)(3);
- v) Whether Plaintiff and the Class Members are entitled to restitution of money paid in circumstances where the goods and services provided by Defendant are deemed an unconditional gift in accordance with Cal. Bus. & Prof. Code§ 17603;
- vi) Whether Plaintiff and Class Members are entitled to restitution in accordance with Cal. Bus. & Prof. Code §§ 17200, 17203;
- vii) Whether Plaintiff and Class Members are entitled to attorneys' fees and costs under California Code of Civil Procedure § 1021.5; and
- viii) The proper formula(s) for calculating the restitution owed to Class Members.
- 29. [Fed. R. Civ. P. 23(a)(3)] Plaintiff's claims are typical of the claims of the members of the Class. Plaintiff and all members of the Class have sustained injury and are facing irreparable harm arising out of Defendant's common course of conduct as complained of herein. The losses of each member of the Class were caused directly by Defendant's wrongful conduct as alleged herein.
- 30. [Fed. R. Civ. P. 23(a)(4)] Plaintiff will fairly and adequately protect the interests of the members of the Class. Plaintiff has retained attorneys experienced in the prosecution of class actions, including complex consumer and mass tort litigation.

- 31. [Fed. R. Civ. P. 23(b)(3)] A class action is superior to other available methods of fair and efficient adjudication of this controversy, since individual litigation of the claims of all Class members is impracticable. Even if every Class member could afford individual litigation, the court system could not. It would be unduly burdensome to the courts in which individual litigation of numerous issues would proceed. Individualized litigation would also present the potential for varying, inconsistent, or contradictory judgments and would magnify the delay and expense to all parties and to the court system resulting from multiple trials of the same complex factual issues. By contrast, the conduct of this action as a class action, with respect to some or all of the issues presented herein, presents fewer management difficulties, conserves the resources of the parties and of the court system, and protects the rights of each Class member.
- 32. [Fed. R. Civ. P. 23(b)(1)(A)] The prosecution of separate actions by thousands of individual Class members would create the risk of inconsistent or varying adjudications with respect to, among other things, the need for and the nature of proper notice, which Defendant must provide to all Class members.
- 33. [Fed. R. Civ. P. 23(b)(1)(B)] The prosecution of separate actions by individual class members would create a risk of adjudications with respect to them that would, as a practical matter, be dispositive of the interests of the other Class members not parties to such adjudications or that would substantially impair or impede the ability of such non-party Class members to protect their interests.
- 34. [Fed. R. Civ. P. 23(b)(2)] Defendant has acted or refused to act in respects generally applicable to the Class, thereby making appropriate final injunctive relief with regard to the members of the Class as a whole.

# FIRST CAUSE OF ACTION

FAILURE TO PRESENT AUTOMATIC RENEWAL OFFER TERMS OR CONTINUOUS SERVICE OFFER TERMS CLEARLY AND

1	CONSPICUOUSLY AND IN VISUAL, PROXIMITY TO THE REQUEST FOR								
2	CONSENT OFFER (CAL. BUS. & PROF. CODE§ 17602(a)(l))								
3	(By Plaintiff, on her own behalf and on behalf of the Class, against All Defendants)								
4	35. The foregoing paragraphs are alleged herein and are incorporated herein								
5	by reference.								
6	36. Cal. Bus. Prof. Code§ 17602(a)(1) provides:								
7	(a) It shall be unlawful for any business making an automatic renewal or								
8	continuous service offer to a consumer in this state to do any of following:								
9	(l) Fail to present the automatic renewal offer terms or continuous								
10	service offer terms in a clear and conspicuous manner before the subscription or purchasing agreement is fulfilled and in visual								
11	proximity, or in the case of an offer conveyed by voice, in temporal								
12	proximity, to the request for consent to the offer.								
13	37. Defendant failed to present the automatic renewal offer terms, or								
14	continuous service offer terms, in a clear and conspicuous manner and in visual								
15	proximity the request for consent to the offer before the subscription or purchasing								
16	agreement was fulfilled.								
17	38. As a result of Defendant's violations of Cal. Bus. & Prof. Code §								
18	§17602(a)(l), Defendant is subject under Cal. Bus. & Prof. Code § 17604 to all civil								
19	remedies that apply to a violation of Article 9, of Chapter 1, of Part 3, of Division 7 of								
20	the Cal. Bus. & Prof. Code.								
21	39. Plaintiff, on behalf of herself and Class Members, requests relief as								
22	described below.								
23	SECOND CAUSE OF ACTION								
24	FAILURE TO OBTAIN CONSUMER'S AFFIRMATIVE CONSENT								
25	BEFORE THE SUBSCRIPTION IS FULFILLED								
26	(CAL BUS. & PROF. CODE §§ 17602(a)(2) and 17603)								
27	(By Plaintiff, on her own behalf and on behalf of the Class, against All Defendants)								
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40. The foregoing paragraphs are alleged herein and are incorporated herein 1 by reference. 2 41. Cal. Bus. & Prof. Code § 17602(a)(2) provides: 3 4 (a) It shall be unlawful for any business making an automatic renewal or continuous service offer to a consumer in this state to do any of the 5 following: 6 (2) Charge the consumer's credit or debit card or the consumer's account with a third party for an automatic renewal or continuous 7 service without first obtaining the consumer's affirmative consent to 8 the agreement containing the automatic renewal offer terms or continuous service offer terms. 9 10 42. Defendant charged, and continues to charge Plaintiff's and Class 11 Members' Payment Method for an automatic renewal or continuous service without 12 first obtaining Plaintiff's and Class Members affirmative consent to the automatic 13 renewal offer terms or continuous service offer terms. 14 As a result of Defendant's violations of Cal. Bus. & Prof. Code § 43. 15 17602(a)(2), Defendant is liable to provide restitution to Plaintiff and Class Members 16 under Cal. Bus. & Prof. Code § 17603. 17 Plaintiff, on behalf of herself and Class Members, requests relief as 44. 18 described below. 19 THIRD CAUSE OF ACTION 20 FAILURE TO PROVIDE ACKNOWLEDGMENT 21 WITH AUTOMATIC RENEWAL TERMS AND 22 INFORMATION REGARDING CANCELLATION POLICY 23 (CAL. BUS. & PROF. CODE §§ 17602(a)(3), 17602(b)) 24 (By Plaintiff, on her own behalf and on behalf of the Class, against All Defendants) 25 45. The foregoing paragraphs are alleged herein and are incorporated herein 26 by reference. 27 46. Cal. Bus. & Prof. Code§ 17602(a)(3) provides: 28

- (a) It shall be unlawful for any business making an automatic renewal or continuous service offer to a consumer in this state to do any of the following:
  - (3) Fail to provide an acknowledgment that includes the automatic renewal or continuous service offer terms, cancellation policy, and information regarding how to cancel in a manner that is capable of being retained by the consumer. If the offer includes a free trial, the business shall also disclose in the acknowledgment how to cancel and allow the consumer to cancel before the consumer pays for the goods or services.

### Cal. Bus. & Prof. Code § 17602(b) provides:

- "A business making automatic renewal or continuous service offers shall provide a toll-free telephone number, electronic mail address, a postal address only when the seller directly bills the consumer, or another cost-effective, timely, and easy-to-use mechanism for cancellation that shall be described in the acknowledgment specified in paragraph (3) of subdivision (a)."
- 47. Defendant failed to provide an acknowledgement that includes the automatic renewal or continuous service offer terms, cancellation policy, and information on how to cancel in a manner that is capable of being retained by Plaintiff and Class Members.
- 48. As a result of Defendant's violations of Cal. Bus. & Prof. Code §§ 17602(a)(3) and 17602(b), Defendant is subject to all civil remedies under Cal. Bus. & Prof. Code § 17604 that apply to a violation of Article 9, of Chapter 1 of Part 3, of Division 7 of the Cal. Bus. & Prof. Code.
- 49. Plaintiff, on behalf of herself and Class Members, requests relief as described below.

# FOURTH CAUSE OF ACTION

# VIOLATION OF THE UNFAIR COMPETITION LAW

(CAL. BUS. & PROF. CODE§ 17200 et. seq.)

### (By Plaintiff, on her own behalf and on behalf of the Class, against All Defendants)

50. The foregoing paragraphs are alleged herein and are incorporated herein by reference.

- 51. Cal. Bus. & Prof. Code § 17200, *et seq.* (the "UCL") prohibits unfair competition in the form of any unlawful or unfair business act or practice. Cal. Bus. & Prof. Code § 17204 allows "a person who has suffered injury in fact and has lost money or property" to prosecute a civil action for violation of the UCL. Such a person may bring such an action on behalf of himself or herself and others similarly situated who are affected by the unlawful and/or unfair business practice or act.
- 52. Since December 1, 2010, and continuing to the present, Defendant has committed unlawful and/or unfair business acts or practices as defined by the UCL, by violating Cal. Bus. & Prof. Code §§ 17602(a)(1), 17602(a)(2), 17602(a)(3), and 17602(b). The public policy which is a predicate to a UCL action under the unfair prong of the UCL is tethered to a specific statutory provision. *See* Cal. Bus. & Prof. Code §§ 17600, 17602.
- 53. As a direct and proximate result of Defendant's unlawful, and/or unfair acts and practices described herein, Defendant has received, and continues to hold, unlawfully obtained property and money belonging to Plaintiff and Class Members in the form of payments made for subscription agreements by Plaintiff and Class Members. Defendant has profited from its unlawful and/or unfair acts and practices in the amount of those business expenses and interest accrued thereon.
- 54. Plaintiff and similarly-situated Class Members are entitled to restitution pursuant to Cal. Bus. & Prof. Code § 17203 for all monies paid by Class Members under the subscription agreements from December 1, 2010, to the date of such restitution at rates specified by law. Defendant should be required to disgorge all the profits and gains it has reaped and restore such profits and gains to Plaintiff and Class Members, from whom they were unlawfully taken.
- 55. Plaintiff and similarly situated Class Members are entitled to enforce all applicable penalty provisions pursuant to Cal. Bus. & Prof. Code § 17202, and to obtain injunctive relief pursuant to Cal. Bus. & Prof. Code § 17203.

56. Plaintiff has assumed the responsibility of enforcement of the laws and public policies specified herein by suing on behalf of herself and other similarly-situated Class Members. Plaintiff's success in this action will enforce important rights affecting the public interest. Plaintiff will incur a financial burden in pursuing this action in the public interest. An award of reasonable attorneys' fees to Plaintiff is thus appropriate pursuant to California Code of Civil Procedure § 1021.5.

57. Plaintiff, on behalf of herself and Class Members, request relief as described below.

#### PRAYER FOR RELIEF

WHEREFORE, Plaintiff requests the following relief:

- A. That the Court determine that this action may be maintained as a class action under Rule 23(a) of the Federal Rules of Civil Procedure, and define the Class as requested herein;
- B. That the Court find and declare that Defendant has violated Cal. Bus. & Prof. Code § 17602(a)(1) by failing to present the automatic renewal offer terms, or continuous service offer terms, in a clear and conspicuous manner and the visual proximity to the request for consent to the offer before the subscription or purchasing agreement was fulfilled;
- C. That the Court find and declare that Defendant has violated Cal. Bus. & Prof. Code § 17602(b) by failing to provide an acknowledgment that describes a toll-free telephone number, electronic mail address, a postal address only when the seller directly bills the consumer, or another cost-effective, timely, and easy-to-use mechanism for cancellation.
- D. That the Court find and declare that Defendant has violated Cal. Bus. & Prof. Code § 17602(a)(2) by charging Plaintiff's and Class Members' Payment Method without first obtaining their affirmative consent to the automatic renewal offer terms or continuous service terms:

E. That the Court find and declare that Defendant has violated Cal. Bus. & 1 Prof. Code § 17602(a)(3) by failing to provide an acknowledgement that includes the 2 automatic renewal or continuous service offer terms, cancellation policy and 3 information on how to cancel in a manner that is capable of being retained by Plaintiff 4 and Class Members: 5 F. That the Court find and declare that Defendant has violated the UCL and 6 committed unfair and unlawful business practices by violating Cal. Bus. & Prof. Code § 7 17602. 8 G. That the Court award to Plaintiff and Class Members damages and full 9 restitution in the amount of the subscription payments made by them pursuant to Cal. 10 Bus. & Prof. Code§ 17603, in an amount to be proved at trial; 11 H. That Defendant be ordered to pay restitution to Plaintiff and the Class due 12 to Defendant's UCL violations, pursuant to Cal. Bus. & Prof. Code §§ 17200-17205 in 13 the amount of their subscription agreement payments; 14 I. That the Court find that Plaintiff and Class Members are entitled to 15 injunctive relief pursuant to Cal. Bus. & Prof. Code § 17203; 16 J. That Plaintiff and the Class be awarded reasonable attorneys' fees and 17 costs pursuant to California Code of Civil Procedure § 1021.5, and/or other applicable 18 law; and 19 K. That the Court award such other and further relief as this Court may deem 20 appropriate. 21 22 23 Dated: April 22, 2016 MILSTEIN, ADELMAN, JACKSON, FAIRCHILD & WADE, LLP 24 25 By: /s/ Gillian M. Wade Gillian M. Wade 26 27 28

**CERTIFICATE OF SERVICE** I hereby certify that on April 22, 2016, I electronically filed the foregoing CLASS ACTION COMPLAINT with the Clerk of the Court using the CM/ECF system which will send notification of such filing via electronic mail to all counsel of record. /s/ Gillian M. Wade Gillian M. Wade - 1 -